

# Fixed Income pre trade 'MiFID cost and charges' disclosure



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NatWest Markets Plc and NatWest Markets NV (together "NatWest Markets") have established ranges for total cost and charges (i.e. any Sales Margin and / or xVA added to the trade) to be applied for the following Fixed Income products:

- Interest Rate Swaps
- Zero Coupon Inflation Swaps
- Cross Currency Swaps
- Interest Rate Options
- Interest Rate Exotics
- Inflation Structures

The table below specifies the normal ranges in respect of total cost and charges that are applied to the above listed products for clients classified as Professional or Eligible counterparties when business is being undertaken out of the European Economic Area (EEA).

These bandings generally cover the widest possible range of costs and charges applicable to the products listed above. However, there may be instances where charges are in excess of these bandings, in which case your NatWest Markets Salesperson will disclose the costs & charges separate pre-execution.

Bonds, Repurchase Agreements (flow) and Securitised Lending do not currently attract MiFID costs and charges (i.e 'all-in' price does not incorporate sales margin or xVA).

There is no aggregation of volume between products or client. The total cost and charges will be attracted on a per-transaction basis except package trades where two or more transactions are priced together.

Fixed Income Margin Ranges (applies to Professional and Eligible Counterparties)

Documentation	Tenor	Charge (bps annualised)		
		Interest Rate Swaps and Zero Coupon Inflation Swaps	Cross Currency Swaps	Options, Exotics and Inflation Structures
Cleared/EMIR Compliant VM CSA	0-10 years	0-50	0-50	0-100
	10 years +	0-50	0-100	0-100
Other CSAs/Uncollateralised	0-10 years	0-50	0-50	0-100
	10 years +	0-100	0-100	0-100

Please note:

- Where agreed pre-execution between NatWest Markets and its client in relation to a specific transaction, the total cost and charges may be set outside the ranges indicated above.

<sup>1</sup> xVA can include but is not limited to Credit Value Adjustment (CVA), Debit Value Adjustment (DVA), Funding Value Adjustment (FVA), Capital Value Adjustment (KVA), Margin Value Adjustment (MVA), Replacement Value Adjustment (RVA), Collateral Value Adjustment (CoVA), Wrong Way Risk (WWR)

- Clients that are categorised as Retail under MiFID will be disclosed the actual Costs and Charges being applied within a reasonable period of time prior to conclusion of the transaction to facilitate the client performing a full assessment of that transaction.
- Estimated costs and charges of bespoke transactions or transactions of products not listed above will be disclosed to the client pre-execution by the client's sales/relationship management representative.
- Trades in Exotics with a maturity less than one year in instruments which reference a custom index may incur total cost and charges in excess of 100bps in proportion to period of time between the maturity and 1 year. Your NatWest Markets Salesperson will disclose pre-execution costs and charges.
- On request, Sales can provide the transaction mid-price.

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